DEVELOPING A LEADERSHIP FRAMEWORK
INFINITE MINDSET
“Behold, I am doing a new thing. Do you not perceive it? I am making a way in the wilderness and a river in the dry land.”

Isaiah 43:19
LISTEN TO THE PEOPLE

- Listening is the first step in developing a framework because it forces one to immerse themselves in the organization they are leading.
- Until we do our job as listeners, we cannot shape our roles as leaders.
Audit the context

- Data must stop being numbers and start being real live people in our organizations.
- We must always remember we are not leading assets; we are leading people.
CLARIFY THE GOALS

- Take what was heard and translate it into something that the organization can understand and communicate.
- Clarity is the light that brings the vision into view.
DEVELOP VISIONARY ALIGNMENT

• A sports team at the top of their game will seem from the outside to be operating almost as a single unit, as if no real thought were involved.
• When faced with uncertainty an aligned organization does not have to figure out how to respond—it just responds.
• Alignment gives your people the freedom to express themselves within the framework.
URGENT FRAMEWORK:

- Enrollment
- Systems
- Governance
- Finance/Scholarship/Endowment
- Culture
VISIONARY FRAMEWORK:

- **Transformation**
  What are you going to change or transform?

- **Core Values**
  Who do you want to become?

- **Strategy**
  How are you going to get there?
FRAMEWORKS

CULTURAL FRAMEWORK:
- Christ Centered
- Student Focused
- Uniquely Designed
- Overtly Collaborative
- Dynamically Innovative
FRAMEWORKS

FUNCTIONAL FRAMEWORK:

- Streams of Enrollment
- Streams of Revenue
- Accessibility
- Affordability
- Accountability
- Sustainability
- Differentiation
INNOVATIVE FRAMEWORK:

- Developing new Sigmoid curves
- Creating new ways to deliver and provide higher education
  - Traditional – curricular, co-curricular, need-based
  - Non-Traditional – online, extended education
- Implementing experiential learning opportunities
  - Study Abroad
  - Internships
  - Practicums
SIGMOID CURVE

A - Possible future path if **action** taken at point A

B - Possible future path if **no action** taken at point A

Current trajectory

Progress vs. Time
BREAKTHROUGH FRAMEWORK:
(Personal Next Level Leadership)

- Life/Time Management
  (personal discipline awareness)
- Discernment Thinking
  (visionary awareness)
- Strategic Empowerment
  (delegation awareness)